U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE LENDER RANKING BY TOTAL <u>NUMBERS</u>

			LENDER KAN	KING	BY TOTAL NUMBERS		
	7(a) Loan Guaranties & 504 Debentures as of:		FY 2021		10/01/2020-9/30/2021		
1	First Bank And Trust Company	49	\$54 265 500	92	Bank of Southside Virginia	1	\$2,828,00
	Wells Fargo Bank, National Association	36	\$5,733,800		Open Bank	1	\$2,555,00
	Live Oak Banking Company	31	\$34,880,000		Fauguier Bank	1	\$2,071,00
	Atlantic Union Bank	29	\$15,828,500	_	Old Point Financial Corporation	1	\$2,026,00
	Newtek Small Business Finance, Inc.	28	\$12,395,700	+	Continental Bank	1	\$1,776,00
	Truist Bank	26	\$27,517,500	_	Old Point National Bank of Phoebus	1	\$1,405,00
	First National Bank Of Pennsylvania	26	\$25,822,000		National Bank of Blacksburg	1	\$1,318,00
	Towne Bank	25	\$14,474,000		Enterprise Bank	1	\$1,260,00
	Village Bank	17			Pacific City Bank	1	\$1,200,00
10	Manufacturers And Traders Trust Company	17			Meridian Bank	1	\$1,188,00
	Southern Bank and Trust Company	14			Farmers State Bank Of Alto Pass, Illinois	1	\$1,171,40
12	First Chatham Bank	13	\$29,845,000	103	Summit Community Bank, Inc.	1	\$1,045,00
13	Primis Bank	13	\$6,213,400	104	Fountainhead Sbf Llc	1	\$943,00
14	United Midwest Savings Bank, National Assoc	13	\$4,212,000	105	Incrediblebank	1	\$775,00
15	Bank Of George	12	\$26,447,000	106	Virginia Commonwealth Bank	1	\$763,00
16	Dogwood State Bank	12	\$14,606,000	107	United Bankshares, Inc.	1	\$642,00
17	Pinnacle Bank	12			Virginia CU, Inc.	1	\$629,00
_	Skyline National Bank	10			Pioneer Bank	1	\$590,00
	Blue Ridge Bank, National Association	9			Enterprise Bank & Trust	1	\$567,00
	Readycap Lending, Llc	9			Surrey Bank & Trust	1	\$544,00
	Fulton Bank, National Association	9			Velocitysba, Llc	1	\$532,00
	Virginia National Bank	9			Capital One, National Association	1	\$487,40
	Td Bank, National Association	9			National Cooperative Bank, National Associa	1	\$450,00
24	Keybank National Association	7		_	Bank of Clarke County	1	\$442,00
25	Citizens Bank	7			Community Bank of the Chesapeake	1	\$436,00
	Cadence Bank, National Association	7			Cornerstone Bank, National Association	1	\$390,00
	BayPort CU	7			Hanmi Bank	1	\$375,00
	Berkshire Bank	6		_	Centric Bank	1	\$360,00
	Bank Of Charles Town	6			Chesapeake Bank	1	\$344,00
	First Bank	6		_	Sandy Spring Bank	1	\$340,00
_	First Home Bank	6			First National Bank	1	\$315,00
	Langley FCU	6			Harvest Small Business Finance, Llc	1	\$309,70
	Celtic Bank Corporation	5	\$8,571,400			1	\$309,60
	South State Bank, National Association	5	\$4,575,600		First Savings Bank	1	\$300,00
	Select Bank & Trust Company	5 5			Home Loan Investment Bank, F.S.B.	1	\$292,00 \$240,00
	Virginia Partners Bank Virginia Community Capital, Inc.	5			U.S. Bank, National Association	1	\$240,00
	Peoples Bank (Mississippi)	4			Business Finance Group, Inc.	1	\$100,00
	Ameris Bank	4			Frontier Community Bank	1	\$100,00
	Lendingclub Bank, National Association	4			Park View FCU	1	\$100,00
	John Marshall Bank	4			Bank Of Springfield	1	\$92,20
	Mvb Bank, Inc.	4	\$2,466,500		TOTALS	688	\$110,835,00
	VCC Bank	4	\$2,039,000		TOTALS	000	3110,833,00
	Bank Of America, National Association	4	\$1,261,900		TOP LENDERS BY TOTAL NUMBERS (all lenders)	#	\$
_	Farmers & Merchants Bank	4	\$560,000		First Bank And Trust Company	49	\$54,265,50
	Centerstone Sba Lending, Inc.	3	\$8,362,000	_	Wells Fargo Bank, National Association	36	\$5,733,80
	First Western Sblc, Inc	3	\$6,528,500	_	Live Oak Banking Company	31	\$34,880,00
	Hometrust Bank	3	\$3,900,000		Atlantic Union Bank	29	\$15,828,50
	Cibc Bank Usa	3	\$3,353,100		Newtek Small Business Finance, Inc.	28	\$12,395,70
		3	\$2,485,000		·		
50	Metro City Bank			_	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
	Metro City Bank Bank of the James	3	\$1,969,000		(COMINIONITY DAINES (LESS THAIN \$500M IN ASSETS)		\$29,845,00
51	•		\$1,969,000 \$1,865,000		First Chatham Bank	13	
51 52	Bank of the James	3		1.		13 13	\$4,212,00
51 52 53	Bank of the James West Town Bank & Trust	3	\$1,865,000	1. 2.	First Chatham Bank		
51 52 53 54	Bank of the James West Town Bank & Trust ABNB FCU	3 3	\$1,865,000 \$1,700,000	1. 2. 3.	First Chatham Bank United Midwest Savings Bank, National Assoc	13	\$26,447,00
51 52 53 54 55	Bank of the James West Town Bank & Trust ABNB FCU Farmers Bank	3 3 3	\$1,865,000 \$1,700,000 \$1,514,000	1. 2. 3. 4.	First Chatham Bank United Midwest Savings Bank, National Assoc Bank Of George	13 12	\$26,447,00 \$2,774,00
51 52 53 54 55 56	Bank of the James West Town Bank & Trust ABNB FCU Farmers Bank M&T Bank Corporation	3 3 3 3	\$1,865,000 \$1,700,000 \$1,514,000 \$1,358,000	1. 2. 3. 4.	First Chatham Bank United Midwest Savings Bank, National Assoc Bank Of George Select Bank & Trust Company	13 12 5	\$26,447,00 \$2,774,00
51 52 53 54 55 56 57	Bank of the James West Town Bank & Trust ABNB FCU Farmers Bank M&T Bank Corporation Wilmington Savings Fund Society, Fsb	3 3 3 3 3	\$1,865,000 \$1,700,000 \$1,514,000 \$1,358,000 \$1,315,000	1. 2. 3. 4. 5.	First Chatham Bank United Midwest Savings Bank, National Assoc Bank Of George Select Bank & Trust Company	13 12 5	\$4,212,00 \$26,447,00 \$2,774,00 \$13,489,70
51 52 53 54 55 56 57	Bank of the James West Town Bank & Trust ABNB FCU Farmers Bank M&T Bank Corporation Wilmington Savings Fund Society, Fsb Byline Bank	3 3 3 3 3 3	\$1,865,000 \$1,700,000 \$1,514,000 \$1,358,000 \$1,315,000 \$1,310,000	1. 2. 3. 4. 5.	First Chatham Bank United Midwest Savings Bank, National Assoc Bank Of George Select Bank & Trust Company Peoples Bank (Mississippi)	13 12 5 4	\$26,447,00 \$2,774,00 \$13,489,70 \$
51 52 53 54 55 56 57 58 59	Bank of the James West Town Bank & Trust ABNB FCU Farmers Bank M&T Bank Corporation Wilmington Savings Fund Society, Fsb Byline Bank Oak View National Bank	3 3 3 3 3 3 3	\$1,865,000 \$1,700,000 \$1,514,000 \$1,358,000 \$1,315,000 \$1,310,000 \$1,206,000	1. 2. 3. 4. 5.	First Chatham Bank United Midwest Savings Bank, National Assoc Bank Of George Select Bank & Trust Company Peoples Bank (Mississippi) INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	13 12 5 4 #	\$26,447,00 \$2,774,00 \$13,489,70 \$ \$ \$54,265,50
51 52 53 54 55 56 57 58 59 60	Bank of the James West Town Bank & Trust ABNB FCU Farmers Bank M&T Bank Corporation Wilmington Savings Fund Society, Fsb Byline Bank Oak View National Bank Pnc Bank, National Association	3 3 3 3 3 3 3 3	\$1,865,000 \$1,700,000 \$1,514,000 \$1,358,000 \$1,315,000 \$1,310,000 \$1,206,000 \$1,131,700	1. 2. 3. 4. 5.	First Chatham Bank United Midwest Savings Bank, National Assoc Bank Of George Select Bank & Trust Company Peoples Bank (Mississippi) INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) First Bank And Trust Company	13 12 5 4 # 49	\$26,447,00 \$2,774,00 \$13,489,70 \$ \$54,265,50 \$18,746,20
51 52 53 54 55 56 57 58 59 60 61	Bank of the James West Town Bank & Trust ABNB FCU Farmers Bank M&T Bank Corporation Wilmington Savings Fund Society, Fsb Byline Bank Oak View National Bank Pnc Bank, National Association Five Star Bank	3 3 3 3 3 3 3 3 3	\$1,865,000 \$1,700,000 \$1,514,000 \$1,358,000 \$1,315,000 \$1,310,000 \$1,206,000 \$1,131,700 \$360,000	1. 2. 3. 4. 5. 1. 2.	First Chatham Bank United Midwest Savings Bank, National Assoc Bank Of George Select Bank & Trust Company Peoples Bank (Mississippi) INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) First Bank And Trust Company Village Bank	13 12 5 4 # 49 17	\$26,447,00 \$2,774,00 \$13,489,70 \$ \$54,265,50 \$18,746,20 \$14,606,00
51 52 53 54 55 56 57 58 59 60 61 62	Bank of the James West Town Bank & Trust ABNB FCU Farmers Bank M&T Bank Corporation Wilmington Savings Fund Society, Fsb Byline Bank Oak View National Bank Pnc Bank, National Association Five Star Bank University Of Virginia Community Cu, Inc.	3 3 3 3 3 3 3 3 3 3	\$1,865,000 \$1,700,000 \$1,514,000 \$1,514,000 \$1,315,000 \$1,310,000 \$1,206,000 \$1,131,700 \$360,000 \$290,900	1. 2. 3. 4. 5. 1. 2. 3. 4.	First Chatham Bank United Midwest Savings Bank, National Assoc Bank Of George Select Bank & Trust Company Peoples Bank (Mississippi) INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) First Bank And Trust Company Village Bank Dogwood State Bank	13 12 5 4 # 49 17	\$26,447,00 \$2,774,00 \$13,489,70 \$ \$54,265,50 \$18,746,20 \$14,606,00 \$1,864,80
51 52 53 54 55 56 57 58 59 60 61 62 63	Bank of the James West Town Bank & Trust ABNB FCU Farmers Bank M&T Bank Corporation Wilmington Savings Fund Society, Fsb Byline Bank Oak View National Bank Pnc Bank, National Association Five Star Bank University Of Virginia Community Cu, Inc. Peapack-Gladstone Bank	3 3 3 3 3 3 3 3 3 3 3 2	\$1,865,000 \$1,700,000 \$1,514,000 \$1,358,000 \$1,315,000 \$1,310,000 \$1,206,000 \$1,131,700 \$360,000 \$290,900 \$7,600,000	1. 2. 3. 4. 5. 1. 2. 3. 4.	First Chatham Bank United Midwest Savings Bank, National Assoc Bank Of George Select Bank & Trust Company Peoples Bank (Mississippi) INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) First Bank And Trust Company Village Bank Dogwood State Bank Skyline National Bank	13 12 5 4 # 49 17 12 10	\$26,447,00 \$2,774,00 \$13,489,70 \$ \$54,265,50 \$18,746,20 \$14,606,00 \$1,864,80
51 52 53 54 55 56 57 58 59 60 61 62 63 64	Bank of the James West Town Bank & Trust ABNB FCU Farmers Bank M&T Bank Corporation Wilmington Savings Fund Society, Fsb Byline Bank Oak View National Bank Pnc Bank, National Association Five Star Bank University Of Virginia Community Cu, Inc. Peapack-Gladstone Bank Colony Bank	3 3 3 3 3 3 3 3 3 3 2 2	\$1,865,000 \$1,700,000 \$1,514,000 \$1,315,000 \$1,315,000 \$1,310,000 \$1,206,000 \$1,131,700 \$360,000 \$290,900 \$7,600,000 \$5,504,600	1. 2. 3. 4. 5. 1. 2. 3. 4. 5. 5.	First Chatham Bank United Midwest Savings Bank, National Assoc Bank Of George Select Bank & Trust Company Peoples Bank (Mississippi) INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) First Bank And Trust Company Village Bank Dogwood State Bank Skyline National Bank	13 12 5 4 # 49 17 12 10	\$26,447,00 \$2,774,00 \$13,489,70
51 52 53 54 55 56 57 58 60 61 62 63 64	Bank of the James West Town Bank & Trust ABNB FCU Farmers Bank M&T Bank Corporation Wilmington Savings Fund Society, Fsb Byline Bank Oak View National Bank Pnc Bank, National Association Five Star Bank University Of Virginia Community Cu, Inc. Peapack-Gladstone Bank Colony Bank American National Bank and Trust Company	3 3 3 3 3 3 3 3 3 3 2 2 2	\$1,865,000 \$1,700,000 \$1,514,000 \$1,315,000 \$1,315,000 \$1,310,000 \$1,206,000 \$1,131,700 \$360,000 \$290,900 \$7,600,000 \$5,504,600 \$4,700,000	1. 2. 3. 4. 5. 1. 2. 3. 4. 5. 5.	First Chatham Bank United Midwest Savings Bank, National Assoc Bank Of George Select Bank & Trust Company Peoples Bank (Mississippi) INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS) First Bank And Trust Company Village Bank Dogwood State Bank Skyline National Bank Blue Ridge Bank, National Association	13 12 5 4 # 49 17 12 10	\$26,447,00 \$2,774,00 \$13,489,70 \$ \$54,265,50 \$18,746,20 \$14,606,00 \$1,864,80 \$11,772,70

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE LENDER RANKING BY TOTAL <u>NUMBERS</u>

68	Freedom Bank of Virginia	2	\$2,441,000	3.	Atlantic Union Bank	29	\$15,828,500
69	State Bank Of Texas	2	\$2,408,000	4.	Truist Bank	26	\$27,517,500
70	First-Citizens Bank & Trust Company	2	\$2,274,000	5.	First National Bank Of Pennsylvania	26	\$25,822,000
71	Capital Bank, National Association	2	\$1,911,500				
72	Evolve Bank & Trust	2	\$1,807,500		CREDIT UNIONS	#	\$
73	First Bank Of The Lake	2	\$1,626,000	1.	BayPort CU	7	\$1,223,900
74	American National Bank	2	\$1,422,000	2.	Langley FCU	6	\$1,194,900
75	1st Advantage FCU	2	\$1,402,000	3.	ABNB FCU	3	\$1,700,000
76	Citizens and Farmers Bank	2	\$730,000	4.	University Of Virginia Community Cu, Inc.	3	\$290,900
77	Crf Small Business Loan Company, Llc	2	\$645,000	5.	1st Advantage FCU	2	\$1,402,000
78	Bancorp Bank	2	\$603,500				
79	Quaint Oak Bank	2	\$492,000		CERTIFIED DEVELOPMENT COMPANIES (by NUMBERS)	#	\$
80	Pendleton Community Bank, Inc.	2	\$445,000	1.	Business Finance Group, Inc.	85	\$55,968,000
81	Stearns Bank National Association	2	\$415,000	2.	504 Capital Corporation	61	\$38,386,000
82	Freedom First FCU	2	\$379,000	3.	Rappahannock Economic Development Corporati	22	\$14,780,000
83	Bank Of Hope	2	\$298,500	4.	Business Expansion Funding Corporation	1	\$1,701,000
84	New Horizon Bank, National Association	2	\$280,000				
85	Mountain Valley Bank, National Association	2	\$250,000		504 - FIRST TRUST LENDERS (by NUMBERS)	#	\$
86	Central Virginia FCU	2	\$105,000	1.	Towne Bank	25	\$17,270,725
87	Powell Valley National Bank	2	\$85,500	2.	Atlantic Union Bank	22	\$12,990,696
88	Touchmark National Bank	1	\$5,000,000	3.	Southern Bank and Trust Company	14	\$7,005,911
89	JPMorgan Chase Bank, National Association	1	\$3,240,000	4.	Primis Bank	7	\$13,941,350
90	Bbva Usa	1	\$3,000,000	5.	First Bank and Trust Company	7	\$4,437,400
91	First Financial Bank	1	\$3,000,000			•	